

2009 BOOK of LISTS

**JUST MISSED THE LIST**

**Ranked by 2007 local office billings**

26	Giffin Interiors & Fixture Inc.	\$13,250,000
27	Noralco Corp.	\$12,000,000
28	Westmoreland Electric*	\$11,000,000
29	D-M Products Inc.	\$9,000,000
30	Richard Goettle Inc.*	\$7,100,000

**A SECOND LOOK**

**Ranked by number of local employees**

1	McKamish Inc.	453
2	Lighthouse Electric Co.	375
3	Sauer Holdings Inc.	362
4	Century Steel Erectors Co. LP	300
5	W.G. Tomko Inc.	260
6	The Shaw Group Inc.	257
7	American Bridge Co.	250
8	Wellington Power Corp.	240
9	McKinney Drilling Co.	200
10	Sargent Electric Co.	164



Edward Dunlap, top executive of No. 2 Centimark Corp.



Charlie Bacon, top executive of No. 4 Limbach Facility Services LLC

**FOOTNOTES**

Source: Individual contractors, company Web sites, LexisNexis, F.W. Dodge division of McGraw-Hill Cos.

DND: Did not disclose

NA: Not available/not applicable

\* Billings are defined as sales collected from work actually billed in 2007.

\* Did not provide updated information by deadline. Data is from last year's list.

Counties surveyed for this list: Allegheny, Armstrong, Beaver, Butler, Fayette, Washington and Westmoreland

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**25 LARGEST PITTSBURGH-AREA SPECIALTY CONTRACTORS**

(Ranked by 2007 local office billings<sup>1</sup>)

	Name Address Phone / Year founded / Web site	Local office billings 2007 / Percent change from 2006	Backlog	Local/ total employees	Top local executive(s)	Business description/specialties
<b>1</b>	<b>American Bridge Co.</b> 1000 American Bridge Way, Coraopolis, PA 15108 (412) 691-1000 / 1900 / www.americanbridge.net	\$435,500,000 28%	\$902,900,000	250 1,200	Robert Luffy	Construction, engineering & manufacturing firm specializing in building & rehabilitating complex bridges and other structures
<b>2</b>	<b>Centimark Corp.</b> 12 Grandview Circle, Canonsburg, PA 15317 (724) 745-7777 / 1968 / www.centimark.com	\$401,000,000 6%	\$101,963,000	150 2,500	Edward Dunlap Timothy Dunlap	Commercial roofing company with 65 offices in North America specializing in roofing, roof repairs, emergency roof services
<b>3</b>	<b>Sauer Holdings Inc.</b> 30 51st St., Pittsburgh, PA 15201 (412) 687-4100 / 1976 / www.sauer-inc.com	\$355,324,000 44%	\$380,000,000	362 975	William Steitz Jr. Raymond Gajski	Mechanical, HVAC, plumbing, process piping serving government, aerospace/aviation, health care, power, manufacturing
<b>4</b>	<b>Limbach Facility Services LLC</b> 31 35th St., Pittsburgh, PA 15201 (412) 369-2100 / 1901 / www.limbachinc.com	\$296,000,000 7%	\$236,401,000	110 1,100	Charlie Bacon Mike Balistreri	HVAC, mechanical, plumbing and sheetmetal contractor serving general building, health care, manufacturing and transportation markets
<b>5</b>	<b>McCar's Inc.</b> 1413 Ninth Ave., Beaver Falls, PA 15010 (724) 843-6660 / 1949 / www.mccar.com	\$134,000,000 31%	\$52,000,000	100 1,200	Robert Santillo	Process piping, fabrication, mechanical contractor serving power, chemical, petrochemical and steel markets
<b>6</b>	<b>Nicholson Construction Co.</b> 12 McClane St., Cuddy, PA 15031 (412) 221-4500 / 1955 / www.nicholsonconstruction.com	\$132,803,000 95%	\$75,978,000	66 189	Andrew Walker	Geotechnical contractor specializing in general building, transportation, water/sewer, power
<b>7</b>	<b>FlagshipPDG</b> 1386 Beulah Road, Building 801, Pittsburgh, PA 15235 (412) 243-3200 / 1984 / www.pdgc.com	\$97,084,000 28%	\$56,000,000	150 600	John Regan	Asbestos abatement, environmental remediation, emergency response and reconstruction contractor
<b>8</b>	<b>McKamish Inc.</b> 50 55th St., Pittsburgh, PA 15201 (412) 781-8262 / 1975 / www.mckamish.com	\$81,600,000 15%	\$96,000,000	453 607	David McKamish	Mechanical, specialty metals, HVAC and plumbing contractor for construction markets
<b>9</b>	<b>W.G. Tomko Inc.</b> 2559 Route 88, Fairleyville, PA 15332 (724) 948-2000 / 1950 / www.wgtomko.com	\$74,000,000 9%	\$68,000,000	260 430	William Tomko III William Tomko Jr.	Mechanical contractor, sewer, water, wastewater contractor for commercial/industrial markets
<b>10</b>	<b>Wyatt Inc.</b> 4545 Campbell's Run Road, Pittsburgh, PA 15205 (412) 787-5800 / 1967 / www.wyattinc.com	\$68,000,000 28%	\$51,000,000	24 30	Richard Wyatt	Full-service interior general trades contractor for industrial, institutional and commercial markets
<b>11</b>	<b>A.C. Dellovade Inc.</b> 108 Cavasina Drive, Canonsburg, PA 15317 (412) 873-8190 / 1973 / www.acdellovade.com	\$62,693,460 35%	\$111,439,721	62 220	Armand Dellovade	Preformed metal siding and roofing contractor for power, health, commercial, government and industrial markets
<b>12</b>	<b>Sargent Electric Co.</b> 2801 Liberty Ave., Pittsburgh, PA 15222 (412) 391-6568 / 1908 / www.sargent.com	\$62,500,000 14%	\$48,000,000	150 530	Stephan H. Dake	Electrical contractor serving industrial, power/utility and infrastructure markets
<b>13</b>	<b>Lighthouse Electric Co. Inc.</b> 1957 Route 519 South, Canonsburg, PA 15317 (724) 873-3500 / 1984 / www.lighthouseelectric.com	\$60,000,000 13%	DND	375 425	Todd Mikec	Electrical and teledata construction firm, concentrating on commercial, institutional and industrial projects
<b>14</b>	<b>Wellington Power Corp.</b> 40th and Butler streets, Pittsburgh, PA 15201 (412) 681-0103 / 1985 / www.wellingtonpower.com	\$55,700,000 35%	\$323,947,000	240 410	Paul Loftus	Specialized electrical contractor serving transportation, utility, commercial/institutional and process markets
<b>15</b>	<b>The Shaw Group Inc.</b> 2790 Mossdale Blvd., Monroeville, PA 15146 (412) 372-7701 / 1964 / www.shawgrp.com	\$49,889,000 -14%	DND	257 27,000	J.M. Bernhard Jr.	Specialize in remediation, infrastructure and engineering/consulting for environmental, infrastructure, government and industrial markets
<b>16</b>	<b>McKinney Drilling Co.</b> P.O. Box C, Delmont, PA 15626 (724) 468-4139 / 1950 / www.mckinneydrilling.com	\$44,753,380 10%	\$33,044,000	200 450	William Maher	Foundation drilling contractor for buildings, power plants, retaining walls and bridges
<b>17</b>	<b>Century Steel Erectors Co. LP</b> 210 Washington Ave., Dravosburg, PA 15034 (412) 469-8800 / 1983 / www.centurysteel.com	\$41,787,474 6%	\$12,000,000	300 375	Dann Taylor	Structural steel, precast erection and industrial maintenance for commercial/industrial, institutional, casino, school, health care and sports complex
<b>18</b>	<b>Power Piping Co.*</b> 436 Butler St., Pittsburgh, PA 15223 (412) 323-8200 / 1911 / NA	\$35,000,000 NA	\$12,000,000	50 300	Stephen Janaszek	Mechanical contractor for power generation and heavy industrial projects
<b>19</b>	<b>Miller Electric Construction Inc.</b> 4377 William Flynn Highway, Allison Park, PA 15101 (412) 467-1044 / 1965 / www.millerelectric.com	\$28,650,000 37%	\$18,000,000	150 150	William Miller	Electrical contractor serving commercial, industrial, institutional, health care, teledata and high-voltage markets
<b>20</b>	<b>Burns &amp; Scalo Roofing Co. Inc.</b> 22 Rutgers Road, Pittsburgh, PA 15205 (412) 926-3060 / 1956 / www.burns-scalo.com	\$23,607,420 18%	\$15,777,345	160 225	Jack Scalo	Regional residential/commercial roofers, sheet metal, repair/maintenance
<b>21</b>	<b>DGI-Menard Inc.</b> 275 Millers Run Road, Bridgeville, PA 15017 (412) 257-2750 / 2005 / www.dgi-menard.com	\$18,200,000 25%	\$14,500,000	22 42	Seth Pearman	Geotechnical contractor for commercial, industrial, residential, liquid storage tank and transportation markets
<b>22</b>	<b>Hanlon Electric Co.</b> 530 Old Frankstown Road, Monroeville, PA 15146 (412) 795-6100 / 1930 / www.hanlonelectric.com	\$17,000,000 10%	DND	92 92	Michael Hanlon	Electrical contractor serving large residential, commercial and institutional markets
<b>23</b>	<b>A.J. Demor &amp; Sons Inc.</b> 2150 Eids Road, Monroeville, PA 15146 (412) 242-6125 / 1925 / www.ajdemor.com	\$16,500,000 29%	\$13,500,000	40 60	David Demor	Mechanical contractor specializing in HVAC and plumbing for commercial, institutional, light industrial and multifamily residential markets
<b>24</b>	<b>RAM Acoustical Corp.</b> P.O. Box 908, 638 Second Ave., Beaver Falls, PA 15010 (724) 949-6900 / 1975 / www.ramacorp.net	\$15,835,777 5%	\$10,971,452	150 150	Richard Ostrom	Interior finish construction, steel stud framing, drywall, acoustical plastering and exterior insulation finish systems
<b>25</b>	<b>Climatech Inc.</b> 200 Bilmar Drive, Clifton, PA 15205 (412) 921-8000 / 1972 / www.climatech.com	\$15,300,000 13%	DND	105 105	Brad Taback	Design-build HVAC, HVAC service, temperature controls, refrigeration services